

Asherman Associates Inc.

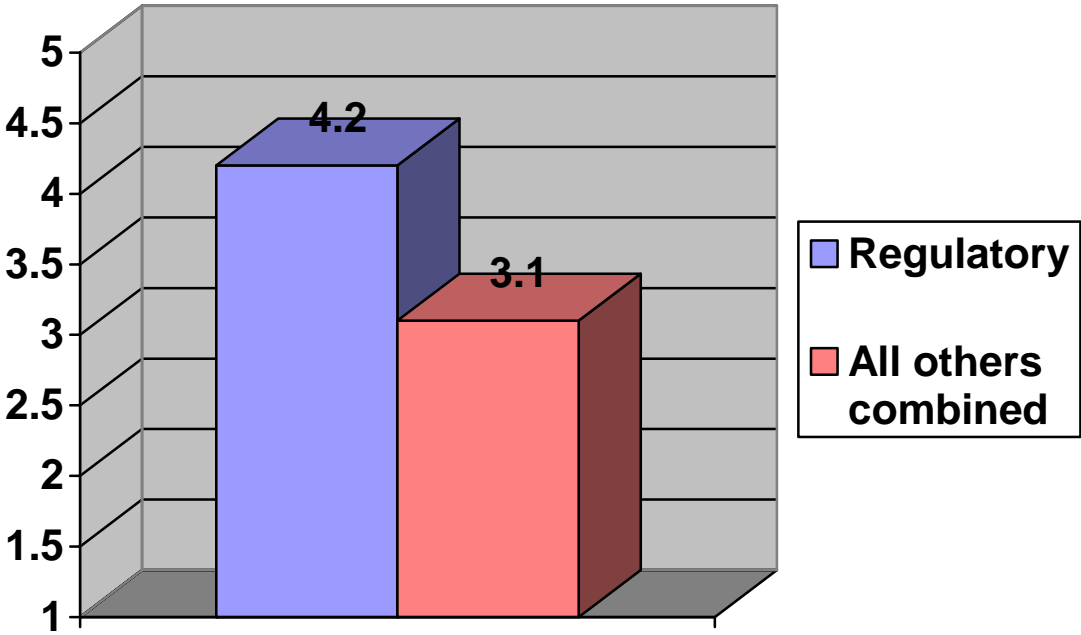
Regulatory Affairs Assessment Survey

Sample charts showing responses to
Agency Interactions Questions

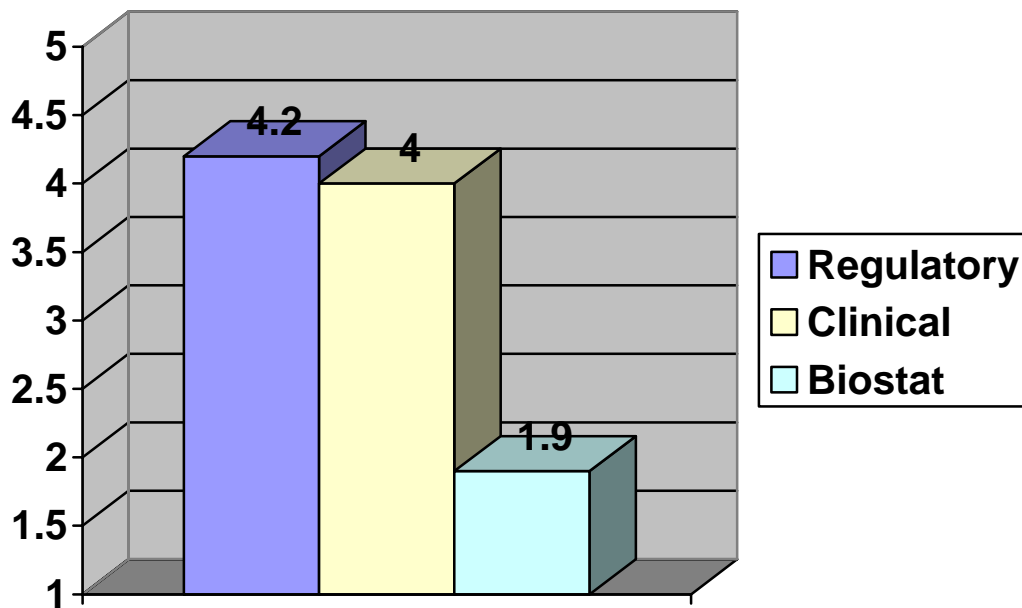
Questions in the Agency Interactions Dimension

#	Question: Regulatory...
4	effectively represents the company before regulatory agencies.
5	is given too much freedom in its dealings with the agencies.
6	effectively coordinates the planning for agency meetings.
7	does a good job coordinating our interactions with the agency
8	overuses outside consultants.

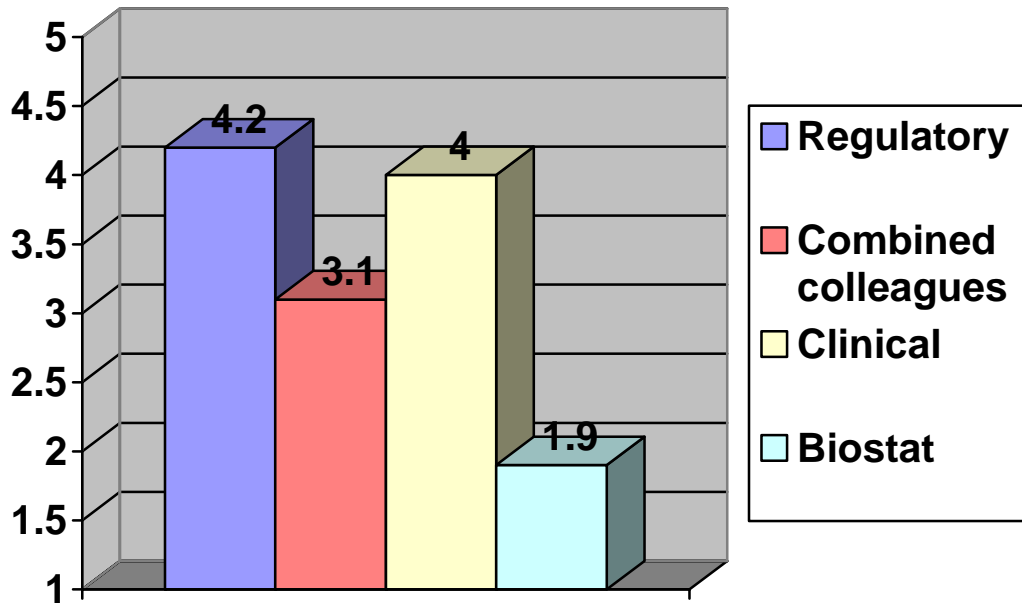
Combined Ratings for all Agency Interactions Dimension questions
(Regulatory versus combined interacting departments')



Combined Ratings for all Agency Interactions Dimension questions
(Regulatory versus Clinical and Biostatistics)

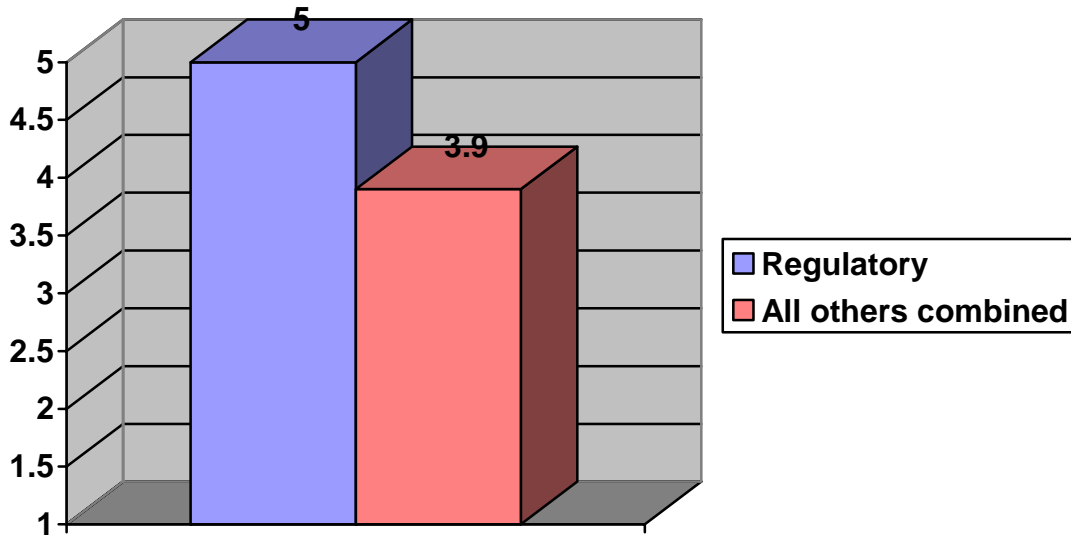


Combined Ratings for all Agency Interactions Dimension questions
(Regulatory versus combined interacting departments' and Clinical and Biostatistics)



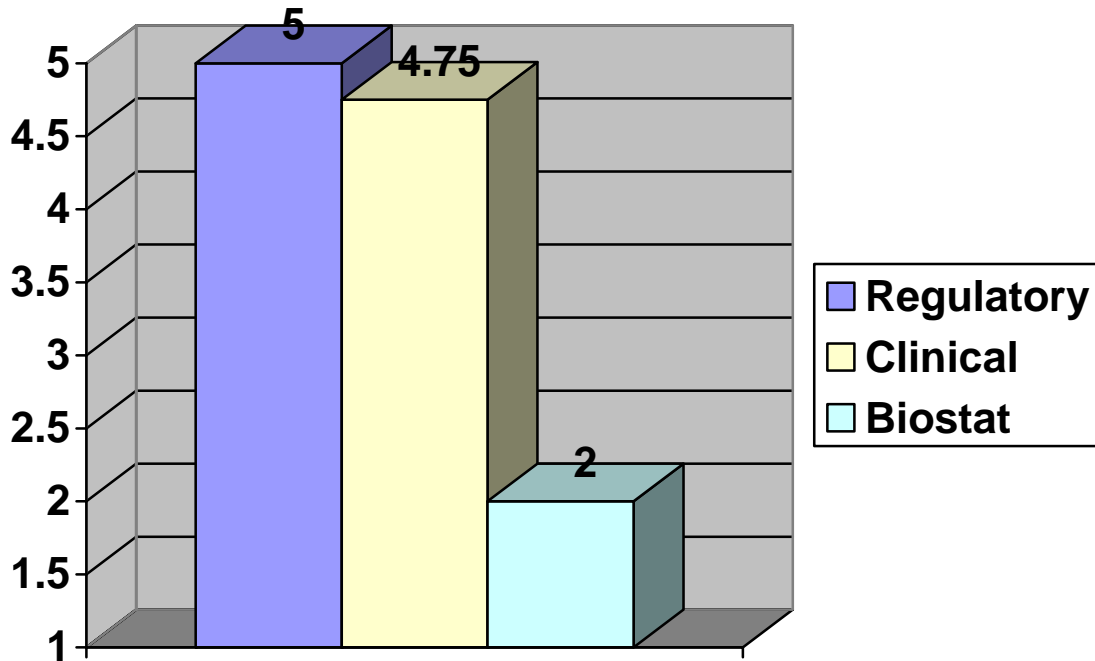
Ratings for question #4

Regulatory effectively represents the company before regulatory agencies.
(Regulatory versus combined interacting departments')



Ratings for question #4

Regulatory effectively represents the company before regulatory agencies.
(Regulatory versus Combined Interacting Departments and Clinical and Biostatistics)



Responses from colleagues to: What do you feel most positive about with regard to the Regulatory Affairs department?

- They always have hot coffee
- The speed with which they submit submissions
- They are always prepared for meetings and other interactions with the team
- Very little - they usually deliver to the agency on time
- Their ability to represent our department's interest to outside agencies
- Hard-working staff that tries to deal effectively with outside agencies in spite of poor
- Well proven staff